Media Release



23 March 2022

RACQ exclusive deals get members back on the road sooner

RACQ members who lost their cars in the recent floods can now access an exclusive deal to help secure their next vehicle.

In a challenging market when new or second-hand cars are hard to come by, RACQ has signed agreements with three of Queensland's largest motor vehicle dealerships.

RACQ General Manager Claims Trent Sayers said the agreements would provide RACQ members with additional support as we work together to get Queenslanders back on the road sooner.

"Around 2,500 motor vehicle-related claims have been lodged with RACQ with around 90 percent written off due to safety issues," said Mr Sayers.

"Before the wild weather arrived, there was already a supply shortage and surging demand for new and used vehicles.

"In an extra effort to support our members we have entered into agreements with leading dealers Eagers Automotive, Motorama Group and Autopact to make the search for a replacement vehicle a little easier."

Mark Woelders, Managing Director at Motorama Group, said the company was already starting to see an uptick in consumer demand as flood affected customers look to replace written off vehicles.

"While stock supply remains extremely tight and orders are required for new cars, Motorama currently have over 450 pre-owned cars for sale across the group in Brisbane. My best advice to shoppers is to get in early, be decisive and most importantly, be flexible on the colour or grade, so you can secure the car you want," said Mr Woelders.

"This is a great initiative by the RACQ team to support their members with a flood replacement vehicle support program. It's a fantastic way to get RACQ members ahead of the market to try and ensure members didn't miss out on the car they want."

Eagers Automotive Executive General Manager QLD/NT Gordon Haining said the agreement was designed to make finding a new vehicle easier for RACQ members.

"RACQ members will be provided preferential pricing on any new car purchase through our network along with benefits across our entire suite of products," said Mr Haining.

RACQ is Queensland's largest club and peak independent motoring organisation. We were formed in 1905 to represent the interests of the State's first motorists and today campaign for safer drivers, vehicles and roads on behalf of more than 1.7 million members who own the Club. We offer those members a vast range of motoring, insurance, banking, entertainment and travel services and benefits, and each year respond to more than a million calls for roadside assistance.



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"With the current stock shortages we might not be able to replace your current car immediately, but if you are in the market for another brand or model, let us take all the hard work out of your search."

Autopact's Chief Executive Officer James Welch said the agreement was about supporting fellow Queenslanders as the community recovers from the latest disaster to hit the state.

"Autopact is proud to be able to assist Queenslanders during these tough times," said Mr Welch.

"We have 26 dealerships across Australia's eastern seaboard ready to help. In Queensland, RACQ members can access support through dealerships that trade as Cricks, Coastline BMW, Caloundra City Autos, DC Motors and Rockhampton Auto Group."

Eligible RACQ members can access this arrangement via the <u>Eagers Automotive</u>, <u>Motorama Group</u> and <u>Autopact</u> websites.

Media inquiries: RACQ Manager Corporate Affairs Graham Metcalf 0419 434 101.

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